

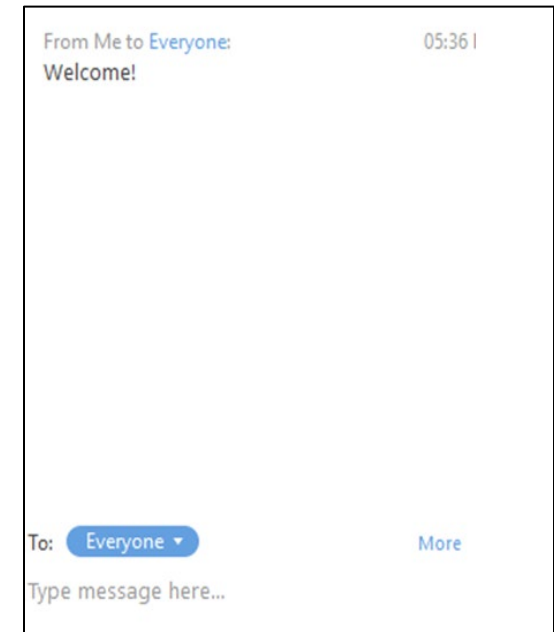
Welcome! We will get started momentarily

Using “Chat,” please enter your name and organization AND if you’re a rural or urban provider

How to use “Chat”:

1. Click on the “Chat” icon
2. Select who you want to send your message to (individual or everyone)
3. Type and send your message

Please use “Chat” to submit questions for our speakers





Post-Acute Care Office Hours Iowa

Wednesday, April 15, 2020

Guest Speaker: Bill Menner

Facilitator: Kate LaFollette

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- Today's content and answers to participants' questions reflect Telligen's best understanding based on currently available information about COVID-19 as of April 14th, 2020.
- However, COVID-19 is an emerging, rapidly evolving situation. Therefore, it remains critically important to continually check the CDC's most up-to-date guidance, as well as the guidance from your state/local health department. CDC guidance for COVID-19 may be adapted by state and local health departments to respond to rapidly changing local circumstances.
 - <https://www.cdc.gov/coronavirus/2019-ncov/healthcare-facilities/prevent-spread-in-long-term-care-facilities.html>
 - Iowa: <https://idph.iowa.gov/>
- The views expressed by the speaker do not necessarily reflect the views of Telligen or The Centers for Medicare & Medicaid Services. Presentation content is for informational purposes only and does not constitute medical advice; it is not intended to be a substitute for professional medical advice, diagnosis or treatment.

Objectives

- Identify collaborative opportunities with other partners and stakeholders to facilitate the flow of information
- Strengthening local community network by sharing emerging practices amid COVID-19

Today's Guest Speaker

Bill Menner

Executive Director, Iowa
Rural Health Association
and Iowa Rural
Development Council



Disclosures



Telligen QI Connect™

- None





The State of Rural Health in Iowa



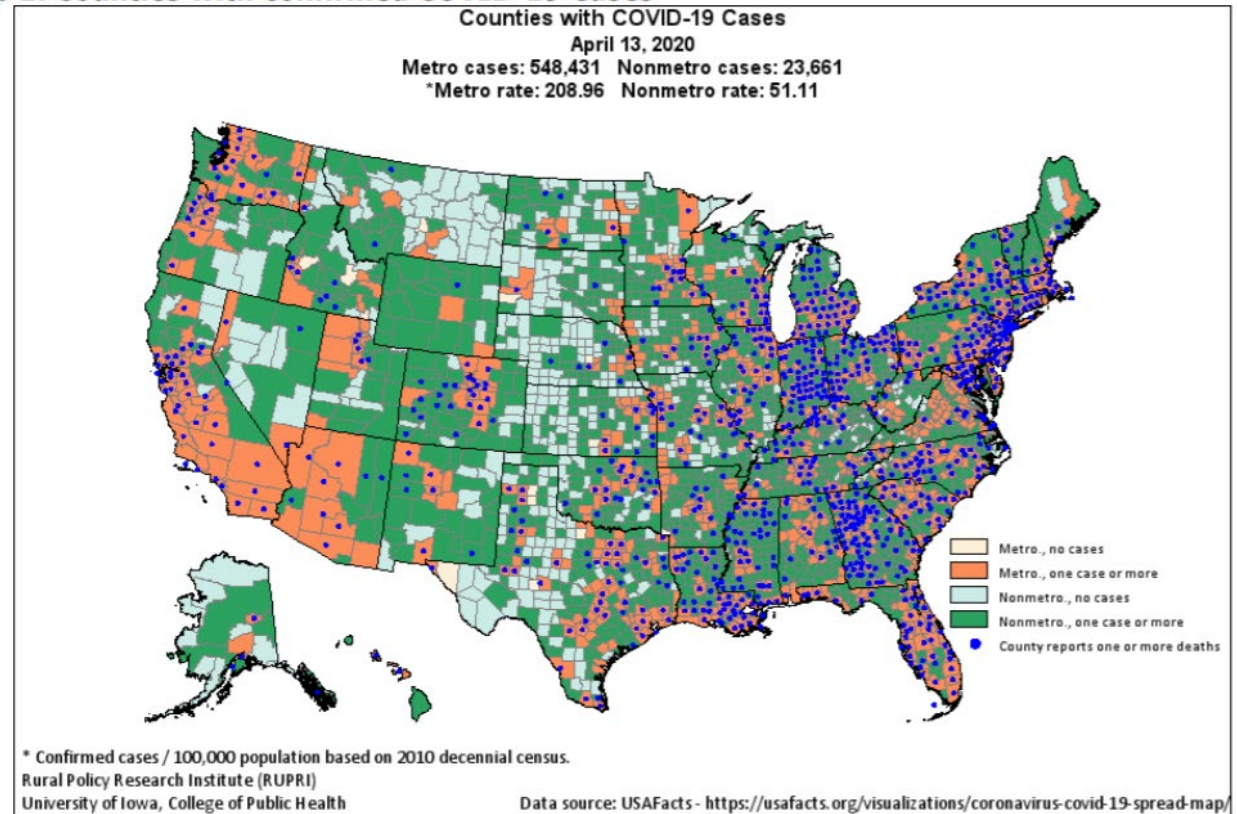
- Bad Demographics Bring Poor Reimbursement
 - Older residents
 - Sicker residents
 - Poorer residents
- Rural Populations Mean Lower Volume
 - Fewer people
 - Smaller census
 - Smaller margins
- Provider Shortages Everywhere
 - Recruitment and retention challenges
 - HPSAs drive patients to urban areas
 - Factors that drive workforce challenges in general effect health care



- April 13: 572,092 cases and 22,249 deaths nationwide.
- 23,661 cases and 736 deaths (about 4.1 percent of cases and 3.3 percent of deaths) in non-metropolitan counties.
- The rate of growth in cases is very different depending on location.
- The stress on the health care delivery system is proportionate – a small number of cases creates stress for low capacity systems.

- *RUPRI*

Map 1. Counties with confirmed COVID-19 Cases



Rural Reliance on Outpatient Service Lines

- 81%-85% of Iowa rural hospital revenue comes from outpatient service lines
- 20% of Iowa rural hospitals were considered “vulnerable” before pandemic
- Loss of this revenue in rural places creates great risk
- Rural hospitals may be hesitant to take advantage of accelerated Medicare payments as they are considered loans and will have to be repaid to CMS

Figure 3 – Percentage of revenue associated with outpatient service lines.





Rapid roll-out of telehealth services in Iowa: 'We're just going crazy with it,' one doctor says

[Kim Norvell, Des Moines Register](#) Published 6:04 p.m. CT April 13, 2020 | Updated 6:48 p.m. CT April 13, 2020

Use in rural Iowa still has challenges

For rural Iowans, using telehealth is not new. Doctors have been using it for years as a way to treat patients who can't drive to bigger towns for appointments, to connect patients to specialized care in urban centers and, in some cases, to allow school nurses to consult with doctors at nearby hospitals.

A 2018 Iowa law orders insurance companies to provide coverage for telehealth. But it does not require the companies to reimburse health care providers for telehealth services at the same rate as in-person treatments.



Questions?



Save the Date!

Check out the Telligen QI Connect™ Event Page register for these events in your state

<https://www.telligenqinqio.com/events/>

- **COVID-19 in Long Term Care (LTC) Office Hours**
Thursday, April 23rd, 2020 at 2:00pm CT
- **Next Iowa Post Acute Care (PAC) Office Hours**
Wednesday, April 29th, 2020 at 2:00pm CT



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Thank You!



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